



41698 Eastman Drive, Murrieta, CA 92562  
Phone: (949) 515-5360 Fax: (951) 600-8530  
www.seawide.com

## Dealer Information and Terms

Thank you for your interest in opening an account with Seawide Marine Distribution, Inc. ("Seawide"). **Please complete and sign the attached Dealer Application, including the Financial Information and trade references, and return it, along with resale documentation (see Sales Tax section below).** The completed Dealer Application is to be submitted to Seawide's accounting department by mail, fax, or e-mail. Mailed applications should be sent to the Murrieta address shown above; faxed applications are to be sent to: 951-894-3244 or 206-299-3945; and e-mailed applications are to be sent to: [accounting@seawide.com](mailto:accounting@seawide.com).

Seawide will process your application as quickly as possible. The timeframe to establish your account will depend primarily upon the completeness and accuracy of the information on the Dealer Application. The establishment of terms will depend on the timing of receipt of responses from trade references. Trade references are required on all applications.

For new Dealers, following approval, who require an order filled before credit terms are established, if at all, Seawide will ship orders to such new Dealers in an amount up to \$5,000, at Seawide's sole discretion, on a COD basis, if paid at delivery by regular check, or in a greater amount if shipped on a COD Certified basis if paid at delivery by Certified Funds; or shipment will be made after prepayment, either by certified funds, wire transfer or by credit card. Please notify the sales person of the method to be used for payment. If using credit card, a signed "Credit Card Authorization Form" must be completed.

Once the application process is complete, Seawide will provide notification by fax or e-mail. Nothing contained in this process guarantees that you or the applicant company will be approved as a Dealer, or that credit terms will be offered for purchasing product.

**SALES TAX:** Resale documentation is required for all accounts as part of the set up process to establish eligibility to purchase wholesale; however, Seawide is only required to collect sales tax if your business is located in the states of California, Florida, Michigan, or Washington, or you do business in, and purchase product for resale in these states. Seawide must have a completed, signed Resale Card/Permit/Certificate or Watercraft Exemption, as applicable, on file before product is released or **SEAWIDE MUST CHARGE SALES TAX ON ALL ORDERS SHIPPED TO, DELIVERED TO, OR PICKED-UP, IN THE STATES OF CALIFORNIA, FLORIDA, MICHIGAN, OR WASHINGTON.** A signed Resale Card is required for CA; a signed and dated Resale Certificate copy is required for FL; a signed Sales and Use Tax Certificate of Exemption is required for MI; a Resale Permit copy is required for WA. Uniform Sales and Use Tax Certificates - Multi-jurisdictional Sales Tax forms are accepted as applicable. (see the "Become a Dealer" section of our website: [www.seawide.com](http://www.seawide.com) for tax exemption forms.)

**PAYMENT OPTIONS:** All products must be paid for prior to shipment, unless an open account (subject to credit approval) has been established. Payment can be accomplished by having Seawide ship orders on a C.O.D. basis, or pre-payment made by certified funds, bank transfer, ACH, or credit card. Advanced payment by bank transfer is mandatory on all international orders. A "Credit Card Authorization Form" must be completed when using credit card. Payment by credit card will not be accepted on product(s) ordered on net or discounted terms.

**FINANCE CHARGES:** If an open account is established, and if such account is not paid within established terms, Dealer will be charged interest at a rate of 1.5% per month, or the maximum allowable by law, whichever is less. If an account is not paid pursuant to terms, at Seawide's sole discretion, credit may be suspended or revoked and/or the Dealer rights terminated.

If collection action is necessary, Dealer agrees to pay all costs of collection, including legal fees and court costs.

**RETURNED CHECKS:** All returned checks will be subject to a \$25.00 processing fee and any returned check may result in cancellation of credit terms, and/or Dealer rights.



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**WARRANTY:** Seawide does not provide any warranty as to any product sold. Products may include a manufacturer's warranty, which is the only warranty provided. Any items returned to Seawide, pursuant to any manufacturer's warranty, may be replaced, repaired, or credited at Seawide's sole discretion. Items that are returned under a warranty, and are found to perform to manufacturer's specifications, will be returned to Dealer and subject to a service charge. **Seawide Marine is not responsible for freight on any warranty items.**

**RETURN POLICY:** Seawide, subject to specific conditions, has a 30 day return policy. All items to be returned must meet the following conditions:

- A- A prior authorization from Seawide is required. Contact Seawide for an RMA at [RMA@seawide.com](mailto:RMA@seawide.com).
- B- Any item being returned must be in new, complete, and sellable condition, and must be in its original container.
- C- A copy of Seawide's original invoice must be included with any return.
- D- Special order items are non-returnable except at Seawide's sole discretion. Special order items accepted for return are subject to a 30% restocking fee.

**Seawide Marine is not responsible for freight on any return, unless prior authorization, in writing, is given when the RMA is obtained.**

**SHIPPING AND HANDLING:** All costs of shipping, including freight, handling and insurance, are the Dealer's responsibility. Such charges will be based upon common carrier rates. All packages shipped UPS, will be shipped without insurance, unless specified at the time of purchase, or noted on the P.O. Any product shipped without insurance will be at Dealer's risk of loss. Seawide Marine uses FedEx, UPS, USPS, and assorted trucking companies. **It is Dealer's responsibility to refuse to accept any item that arrives damaged.** Seawide, at its sole discretion, will determine whether Seawide or Dealer is responsible for filing a claim with the appropriate carrier for any lost or damaged items.

**DROP-SHIPMENTS:** Seawide will drop-ship items to any address via FEDEX, UPS, or USPS. Drop-shipments will only be made on a pre-payment basis, paid prior to shipping, unless Dealer has open terms and Dealer's account is in good standing.

In the event that Seawide Marine Distribution should provide any drop-shipping services, sales tax on the retail price will be added, unless Dealer provides proof that such shipment is exempt, in which case Dealer will indemnify and hold Seawide harmless if it is later determined that such shipment was not exempt from collection of sales tax.

**MAP POLICIES:** Some of Seawide's Manufacturers have a Minimum Advertised Price (MAP) for some products. Dealers must adhere to any stated MAP pricing, which means that a Dealer may not advertise any MAP item for less than the MAP price. This policy applies to all forms of advertising, including: mailings, catalogs, displays at Dealer exhibitions and shows, and any and all other use of any advertising media, including, but not limited to, the Internet or any other electronic network. Failure to follow the Manufacturer's MAP policy may result in termination of dealership rights.

**MRP POLICIES:** Some of Seawide's Manufacturers have a Minimum Retail Price (MRP) for some products. Dealers must adhere to any stated MRP pricing, which means that a Dealer may not sell any MRP item for less than the MRP price. Failure to adhere to a Manufacturer's MRP policy may result in termination of dealership rights.

Thank you for choosing Seawide Marine Distribution to fill your marine electronic needs.

Sincerely,

*Mike Yarbro*

Mike Yarbro, President



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I/WE herewith make application to SEAWIDE MARINE DISTRIBUTION, INC. (hereinafter "Vendor") for credit, or an increase or reconfirmation of our existing account. The undersigned gives and grants Vendor permission to verify or re-verify all information stated herein at any time. I/WE hereby agree that all credit granted and/or extended shall be paid timely in accordance with the Vendor's set terms

**PLEASE ANSWER ALL QUESTIONS**

Company Name \_\_\_\_\_  Corporation  LLC  Partnership  Sole Ownership  
 DBA Name \_\_\_\_\_ Federal Tax ID \_\_\_\_\_ Business Type \_\_\_\_\_  
 Bill to Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
 Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_ Main Email \_\_\_\_\_  Use e-mail for news/specials  
 Ship to Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  Freight Forwarder  
 Freight Forwarder Name \_\_\_\_\_ Years in Business # \_\_\_\_\_ Amt of Credit Desired \$ \_\_\_\_\_  COD  Credit Card  
 What markets does your business target?  Marine  Outdoor  Internet  Automotive  Other \_\_\_\_\_  
 Do you have a Retail Storefront/Dealership/Boatyard? \_\_\_\_\_ Web Address \_\_\_\_\_ % sales from site? \_\_\_\_\_

**FINANCIAL INFORMATION**

Bank \_\_\_\_\_ Acct# \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Phone ( ) \_\_\_\_\_  
 Contact \_\_\_\_\_ Bank Credit Line \_\_\_\_\_ Secured  Yes  No Type of Security \_\_\_\_\_  
 Has applicant or any owners, principles, members, officers, or directors ever filed a voluntary petition for bankruptcy, been adjudged bankrupt, or made an assignment for the benefit of creditors?  Yes  No If yes, please explain \_\_\_\_\_

**TRADE REFERENCES (Required)**

Name \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Phone ( ) \_\_\_\_\_ Fax # \_\_\_\_\_  
 Name \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Phone ( ) \_\_\_\_\_ Fax # \_\_\_\_\_  
 Name \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Phone ( ) \_\_\_\_\_ Fax # \_\_\_\_\_  
 Name \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Phone ( ) \_\_\_\_\_ Fax # \_\_\_\_\_

**PLEASE PROVIDE CONTACTS WITH THEIR TITLES AND CONTACT INFO**

Co Principal \_\_\_\_\_ Title \_\_\_\_\_ Phone ( ) \_\_\_\_\_ Email \_\_\_\_\_  
 Sales Contact \_\_\_\_\_ Title \_\_\_\_\_ Phone ( ) \_\_\_\_\_ Email \_\_\_\_\_  
 A/P Contact \_\_\_\_\_ Title \_\_\_\_\_ Phone ( ) \_\_\_\_\_ Email \_\_\_\_\_  
 Please specify preferred method of invoice delivery  Email \_\_\_\_\_  Fax \_\_\_\_\_  
 Please specify preferred method of statement delivery  Email \_\_\_\_\_  Fax \_\_\_\_\_

**AGREEMENT**

The undersigned hereby certifies that the information provided on this Dealer Application and Financial Information is true and correct. The undersigned further agrees to be jointly and severally liable for payment of all invoices for products shipped by Seawide, including payment of late fees, finance charges and legal fees which may be owed to Seawide by Dealer. The undersigned represents that the undersigned has read the Dealer Information and Terms in the cover letter signed by Mike Yarbro, the President of Seawide, and on behalf of Dealer, agrees to be bound by such terms and conditions contained in the Dealer Information and Terms cover letter. The undersigned represents and warrants that they have the authority to bind the Dealer.

Signature \_\_\_\_\_ Title \_\_\_\_\_  
 Print Name \_\_\_\_\_ Date \_\_\_\_\_  
*(Please SIGN and PRINT name above. NOTE: Signature Must Be Owner, Partner or Officer)*

**For Office Use Only**

CUST # \_\_\_\_\_ Date Rcvd \_\_\_\_\_ Cust Since \_\_\_\_\_ Terms or Limit Increase Request?  Yes  No  
 Initial Terms \_\_\_\_\_ Terms \_\_\_\_\_ Salesperson \_\_\_\_\_ Class \_\_\_\_\_ Territory \_\_\_\_\_  
 Initial Limit \_\_\_\_\_ Limit \_\_\_\_\_ Resale \_\_\_\_\_ Manager \_\_\_\_\_ User ID \_\_\_\_\_ Password \_\_\_\_\_  
 CC  Customer  Salesperson  Manager  Website



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**CREDIT CARD AUTHORIZATION**

*Must be completed if using a credit card\**

I, (Print Name) \_\_\_\_\_, do hereby authorize Seawide Marine Distribution to charge the following credit card for purchases made under the customer name of \_\_\_\_\_.

Card Type:  Visa  MasterCard  American Express

Name printed on card \_\_\_\_\_ Company Card  Yes  No

Phone \_\_\_\_\_ Email Address \_\_\_\_\_

**Security Code #: Code must be provided at time of order (3 digits V/MC – 4 digits AMEX)**

Card # \_\_\_\_\_ Expiration date \_\_\_\_\_

Card Billing Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_ Zip Code \_\_\_\_\_

Your card will be kept on file for future orders unless you specify that this is a one time credit card authorization.

Check box if card authorized for one time use only  Invoice # or Sales order # \_\_\_\_\_

Include copy of photo ID and back of credit card here

\*Credit card cannot be used to make payments on product ordered on net or discounted terms.

Authorized Signature/Cardholder \_\_\_\_\_ Title \_\_\_\_\_

Print Name \_\_\_\_\_ Date \_\_\_\_\_

*(Please SIGN and PRINT name above. NOTE: Signature Must Be Authorized Cardholder)*