



41698 Eastman Drive, Murrieta, CA 92562
Phone: (949) 515-5360 Fax: (951) 600-8530
www.seawide.com

Dealer Information and Terms

Thank you for your interest in opening an account with Seawide Marine Distribution, Inc. ("Seawide"). Please complete and sign the attached Dealer Application, including the Financial Information, and return it, along with any applicable resale documentation (see Sales Tax section below). The completed Dealer Application is to be submitted to Seawide's accounting department by mail, fax, or e-mail. Mailed applications should be sent to the Murrieta address shown above; faxed applications are to be sent to: 951-894-3244 or 206-267-0215; and e-mailed applications are to be sent to: accounting@seawide.com.

Seawide will process your application as quickly as possible. The timeframe will depend primarily upon the completeness and accuracy of the information on the Dealer Application and also on the timing of receipt of responses from trade references, if credit terms are being sought.

If the Dealer Application is approved, and there is a need to have an order filled before credit terms are established, if at all, Seawide will ship orders to such new Dealers in an amount up to \$5,000, at Seawide's sole discretion, on a COD basis, if paid at delivery by regular check, or in a greater amount if shipped on a COD Certified basis if paid at delivery by Certified Funds; or shipment will be made after prepayment, either by certified funds, wire transfer or by credit card. Please notify the sales person of the method to be used for payment. If making payment by credit card, a signed "Credit Card Authorization Form" must be completed.

Once the application process is complete, Seawide will provide notification of the outcome by fax or e-mail. Nothing contained in this process guarantees that you or the applicant company will be approved as a Dealer, or that credit terms will be offered for purchasing product.

SALES TAX: If your business is located in the states of California, Florida, or Washington, or you do business in these states and purchase product for resale in these states, Seawide must receive a completed, signed Resale Card/Permit/Certificate or Watercraft Exemption. *PLEASE NOTE THAT SEAWIDE MUST CHARGE SALES TAX ON ALL ORDERS SHIPPED TO, DELIVERED TO, OR PICKED-UP, IN THE STATES OF CALIFORNIA, FLORIDA, OR WASHINGTON, UNLESS SEAWIDE HAS APPLICABLE RESALE DOCUMENTATION ON FILE.*

PAYMENT OPTIONS: All products must be paid for prior to shipment, unless an open account (subject to credit approval) has been established. Payment can be accomplished by having Seawide ship orders on a C.O.D. basis, or pre-payment made by certified funds, by bank transfer or by credit card. Advanced payment by bank transfer is mandatory on all international orders. A "Credit Card Authorization Form" must be completed when paying by credit card.

FINANCE CHARGES: If an open account is established, and if such account is not paid within terms that are established, Dealer will be charged interest at a rate of 1.5% per month, or the maximum allowable by law, whichever is less. If an account is not paid pursuant to terms, at Seawide's sole discretion, credit may be cancelled and/or the Dealer rights terminated.

If collection action is necessary, Dealer agrees to pay all costs of collection, including legal fees and court costs.

RETURNED CHECKS: All returned checks will be subject to a \$25.00 processing fee and any returned check may result in cancellation of credit terms, and/or Dealer rights.



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WARRANTY: Seawide does not provide any warranty as to any product sold. Products may include a manufacturer's warranty, which is the only warranty provided. Any items returned to Seawide, pursuant to any manufacturer's warranty, may be replaced, repaired, or credited at Seawide's sole discretion. Items that are returned under a warranty, and are found to perform to manufacturer's specifications, will be returned to Dealer and subject to a service charge. **Seawide Marine is not responsible for freight on any warranty items.**

RETURN POLICY: Seawide, subject to specific conditions, has a 30 day return policy. All items to be returned must meet the following conditions:

- A- A prior authorization from Seawide is required. Contact Seawide for an RMA.
- B- Any item being returned must be in new, complete, and sellable condition, and must be in its original container.
- C- A copy of Seawide's original invoice must be included with any return.
- D- All special order items are subject to a 30% restocking fee.

Seawide Marine is not responsible for freight on any return, unless prior authorization, in writing, is given when the RMA is obtained.

SHIPPING AND HANDLING: All costs of shipping, including freight, handling and insurance, are the Dealer's responsibility. Such charges will be based upon common carrier rates. All packages shipped UPS, will be shipped without insurance, unless specified at the time of purchase, or noted on the P.O. Any product shipped without insurance will be at Dealer's risk of loss. Seawide Marine uses FedEx, UPS, USPS, and assorted trucking companies. **It is Dealer's responsibility to refuse to accept any item that arrives damaged.** Seawide, at its sole discretion, will determine whether Seawide or Dealer is responsible for filing a claim with the appropriate carrier for any lost or damaged items.

DROP-SHIPMENTS: Seawide will drop-ship items to any address via FEDEX, UPS, or USPS. Drop-shipments will only be made on a pre-payment basis, paid prior to shipping, unless Dealer has open terms and Dealer's account is in good standing.

In the event that Seawide Marine Distribution should provide any drop-shipping services, sales tax on the retail price will be added to any costs, unless Dealer provides proof that such shipment is exempt, in which case Dealer will indemnify and hold Seawide harmless if it is later determined that such shipment was not exempt from collection of sales tax.

MAP POLICIES: Some of Seawide's Manufacturers have a Minimum Advertised Price (MAP) for some products. Dealers must adhere to any stated MAP pricing, which means that a Dealer may not advertise any MAP item for less than the MAP price. This policy applies to all forms of advertising, including: mailings, catalogs, displays at Dealer exhibitions and shows, and any and all other use of any advertising media, including, but not limited to, the Internet or any other electronic network. Failure to follow the Manufacturer's MAP policy may result in termination of dealership rights.

MRP POLICIES: Some of Seawide's Manufacturers have a Minimum Retail Price (MRP) for some products. Dealers must adhere to any stated MRP pricing, which means that a Dealer may not sell any MRP item for less than the MRP price. Failure to adhere to a Manufacturer's MRP policy may result in termination of dealership rights.

Thank you for choosing Seawide Marine Distribution to fill your marine electronic needs.

Sincerely,

Mike Yarbro

Mike Yarbro,
President



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I/WE herewith make application to SEAWIDE MARINE DISTRIBUTION (hereinafter "Vendor") for credit, or an increase or reconfirmation of our existing account. The undersigned gives and grants Vendor permission to verify or re-verify all information stated herein at any time. I/WE hereby agree that all credit granted and/or extended shall be paid timely in accordance with the Vendor's set terms

PLEASE ANSWER ALL QUESTIONS

Company Name _____ Corporation LLC Partnership Sole Ownership
 DBA Name _____ Federal Tax ID _____ State Resale # _____
 Bill to Address _____ City _____ State _____ Zip Code _____ Type of Business _____
 Phone () _____ Fax () _____ Main Email _____ Use e-mail for news/specials
 Ship to Address _____ City _____ State _____ Zip Code _____ Freight Forwarder
 Name of Freight Forwarder _____ # Of Years in Business _____ Amount of Credit Desired \$ _____ COD Credit Card
 What markets does your business target? Marine Outdoor Internet Automotive Other _____
 Do you have a Retail Storefront/Dealership/Boatyard? _____ Web Address _____ % of sales from site? _____

FINANCIAL INFORMATION

Co. Bank _____ Acct# _____ City _____ State _____ Phone () _____
 Contact _____ Bank Credit Line _____ Secured Yes No Type of Security _____
 Has applicant or any owners, principles, members, officers, or directors ever filed a voluntary petition for bankruptcy, been adjudged bankrupt, or made an assignment for the benefit of creditors? Yes No If yes, please explain _____

TRADE REFERENCES (if seeking credit terms)

Name _____ City _____ State _____ Phone () _____ Fax # _____
 Name _____ City _____ State _____ Phone () _____ Fax # _____
 Name _____ City _____ State _____ Phone () _____ Fax # _____
 Name _____ City _____ State _____ Phone () _____ Fax # _____

PLEASE PROVIDE CONTACTS WITH THEIR TITLES AND CONTACT INFO

Co Principal Name _____ Title _____ Phone () _____ Email _____
 Sales Contact Name _____ Title _____ Phone () _____ Email _____
 A/P Contact Name _____ Title _____ Phone () _____ Email _____
 Please specify method of invoice delivery Email _____ Fax _____ Other _____
 Please specify method of statement delivery Email _____ Fax _____ Other _____

DEFAULT AGREEMENT

The undersigned hereby certifies that the information provided on this Dealer Application and Financial Information is true and correct. The undersigned further agrees to be jointly and severally liable for payment of all invoices for products shipped by Seawide, including payment of late fees, finance charges and legal fees which may be owed to Seawide by Dealer. The undersigned represents that the undersigned has read the Dealer Information and Terms in the cover letter signed by Mike Yarbrow, the President of Seawide, and on behalf of Dealer, agrees to be bound by such terms and conditions contained in the Dealer Information and Terms cover letter. The undersigned represents and warrants that they have the authority to bind the Dealer.

Signature _____ Title _____
 Print Name _____ Date _____
(Please SIGN and PRINT name above. NOTE: Signature Must Be Owner, Partner or Officer)

For Office Use Only

CUST # _____ Date Rcvd _____ Cust Since _____ Terms or Limit Increase Request? Yes No
 Initial Terms _____ Terms _____ Salesperson _____ Class _____ Territory _____
 Initial Limit _____ Limit _____ Resale _____ Manager _____ User ID _____ Password _____
 CC Customer Salesperson Manager Website



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CREDIT CARD AUTHORIZATION

Must be completed if you are using a credit card

I, (Print Name) _____, do hereby authorize Seawide Marine Distribution to charge the following credit card for purchases made under the customer name of _____.

Card Type Visa MasterCard American Express

Name printed on card _____ Company Card Yes No

Phone _____ Email Address _____

Security Code #: Code must be provided at time of order (3 digits V/MC – 4 digits AMEX)

Card # _____ Expiration date _____

Card Billing Address _____ City _____ State _____ Zip Code _____

Your card will be kept on file for future orders unless you specify that this is a one time credit card authorization.

Card Authorized for one time use only Yes No Invoice # or Sales order # _____

Include copy of photo ID and back of credit card here

Authorized Signature/Cardholder _____ Title _____

Print Name _____ Date _____

(Please SIGN and PRINT name above. NOTE: Signature Must Be Authorized Cardholder)